



**R.V. KOUNTRY, INC**

**GENERAL SERVICES ADMINISTRATION  
Federal Supply Service  
AUTHORIZED FEDERAL SUPPLY SCHEDULE  
PRICE LIST**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage! is:  
**GSAAdvantage.gov.**

**Schedule 078 – Sports, Promotional, Outdoor, Recreational, Trophies and Signs (SPORTS) with Attachment 1 – GROUP(s) 78 & 23 Fun in the Great Outdoors, Including Park and Outdoor Recreational Equipment and Wheel and Track Vehicles**

**R.V. KOUNTRY, INC.**

1660 N. Tamiami Trail, North Fort Myers, FL 33903  
Phone (239) 656-6226 - (239) 656-5353 FAX (239) 656-6336  
Web Site: <http://www.rvkountry.com/>  
E-mail: PennyHenkel@aol.com

Contract No. GS-03F-0022T  
Mod 0001 Pricing Effective 1 July 2009

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at [fss.gsa.gov](http://fss.gsa.gov).

**CONTRACT PERIOD: December 20, 2006 through December 19, 2011**

**Business Size: Small Business**

## Customer Information:

### 1a. Table of awarded special item numbers:

Special Item Number	
<b>251-13</b> Mobile Homes, Travel Trailers	
31 Ft. Travel Trailer	Sleeps 8
31 Ft. Travel Trailer - 80" Manual Slide	Sleeps 8
34 Ft. ADA Compliant Travel Trailer Power Slide	Sleeps 4
38 Ft. ADA Compliant Travel Trailer Power Slide	Sleeps 4
50 Ft. Bunkhouse Trailer	Sleeps 15
51 Ft. Bunkhouse Trailer	Sleeps 20

**1b. Lowest priced model:** RBD 31 Ft. Travel Trailer – **\$15,192.84**

**1c. Labor Categories/Descriptions:** *Not Applicable*

**2. Maximum order:** \$500,000

**3. Minimum order:** \$100

**4. Geographic coverage:** 48 Contiguous United States and Washington D.C.

**5. Point(s) of production:** All trailers are manufactured by Recreation By Design, LLC in Elkhart, Indiana

**6. Discount from list prices or statement of net price:** Prices shown are net.

**7. Quantity discounts:**

Number of Units	Discount Percentage
1-10	None
11-15	.05%
16 and up	1%

**8. Prompt payment terms:** Net 30 Days

**9a. Government credit cards are accepted** at or below the micro-purchase threshold

**9b. Government credit cards are accepted** above the micro-purchase threshold

**10. Foreign items:** *Not Applicable*

**11a. Time of delivery:** 30 Days ARO

**11b. Expedited Delivery:** Contact the R.V. Country, Inc. representative.

**11c. Overnight and 2-day delivery:** *Not Applicable*

**11d. Urgent Requirements:** Contact the R.V. Country, Inc. representative.

**12. F.O.B. point:** Origin – RBD Elkhart, Indiana

**13. Ordering addresses and point of contact:**

Address	Point of Contact
R.V. Country, Inc.	Penny Henkel
1660 N. Tamiami Trail	Phone: 239-656-6226 Fax 239-656-6336
North Fort Myers, FL 33 903	PennyHenkel@aol.com

**13b. Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage ([fss.gsa.gov/schedules](http://fss.gsa.gov/schedules)).

**14. Payment addresses:**

R.V. Country, Inc.
1660 N. Tamiami Trail
North Fort Myers, FL 33 903

**15. Warranty provision:** Manufacturers Commercial Terms

**16. Export packing charges:** *Not Applicable*

**17. Contractor will accept Government purchase cards:** On all orders

**18. Terms and Conditions applicable to rental, maintenance and repair:** *Not Applicable*

**19. Terms and conditions for installation:** Available at Open Market Prices - Contact the R.V. Country, Inc. representative.

**20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** Available at Open Market Prices - Contact the R.V. Country, Inc. representative.

**20a. Terms and conditions for any other services (if applicable) :** To be negotiated with vendor at task order level.

**21. List of service and distribution points (if applicable).** *Not Applicable*

**22. List of participating dealers (if applicable) .** *Not Applicable*

**23. Preventive maintenance (if applicable).** *Not Applicable*

**24a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants:** *Not Applicable*

**24b. Section 508 compliance :** *Not Applicable*

**25. Data Universal Number System (DUNS) number.** 152752895

**26. Central Contractor Registration (CCR) database:** 1D1L5

## PRICING AND TRAILER MODEL DESCRIPTIONS

PRODUCT NAME / MODEL NUMBER	PRODUCT DESCRIPTION
<p>Model No. 31 P M-RBA</p> <p>31 Ft. Travel Trailer</p> <p>Sleeps 8</p> <p><b>\$15,192.84</b></p>	<p>Tile flooring throughout unit - window shades throughout - deluxe jackknife bed in dinette area - queen bed in front of unit - 30"upper &amp; lower bunks - standard countertop in kitchen - corner bath w/tub/shower combo - straight kitchen on ODS -white sink - extra pantry shelves - overhead cabinets in front bedroom and dinette - 38" dinette on DS - closets at head of bed in front bedroom - 32" front door - triple entry steps - standard windows - vinyl wall paneling w/white wood cabinets - white vinyl ceiling - 15,200 central air conditioner - 16' frost free refrigerator - 3 burner deeper LP gas range - 10 gal. water heater w/DSI - 30m BTU (floor ducted) furnace - microwave installed - antenna - jacks in living -room and bedroom - cable ready - phone jacks in living room - outside receptacles - patio lights - 2 pair crank down jacks -deadbolts - tandem axel</p>
<p>Model No. 31 P M-RBB</p> <p>31 Ft. Travel Trailer</p> <p>80" Manual Slide</p> <p>Sleeps 8</p> <p><b>\$16,425.53</b></p>	<p>Tile flooring throughout unit - window shades throughout - deluxe jackknife bed in dinette area - queen bed in front of unit - 30"upper &amp; lower bunks - standard countertop in kitchen - corner bath w/tub/shower combo - straight kitchen on ODS -white sink - extra pantry shelves - overhead cabinets in front bedroom and dinette - 38" dinette on DS - closets at head of bed in front bedroom - 32" front door - triple entry steps - standard windows - vinyl wall paneling w/white wood cabinets - white vinyl ceiling - 80" manual slide-out - 15,200 central air conditioner - 16' frost free refrigerator - 3 burner deeper LP gas range - 10 gal. water heater w/DSI - 30m BTU (floor ducted) furnace - microwave installed - antenna - jacks in living -room and bedroom - cable ready - phone jacks in living - room - outside receptacles - patio lights - 2 pair crank down jacks -deadbolts - tandem axel</p>
<p>Model No. 34 P M-RBA</p> <p>34 Ft. ADA Travel Trailer</p> <p>Power Slide</p> <p>Sleeps 4</p> <p><b>\$17,787.50</b></p>	<p><b>Model Meets ADA and UFAS Standards</b> - 8X34' Travel Trailer with power slide out - all electric heating (floor ducted heating with 4"X10 " louvered vents - all electric 20 gal. water heater - all electric 30" range with self cleaning oven &amp; electric microwave above stove - 15k BTU roof mounted A/C with wall mounted thermostat - wheel chair accessible entry door (36" opening) with handicap grab handle (entry door to comply with UFAS 4.13) - wheel chair accessible interior doors &amp; hallways - minimum 36" (UFAS 4.2 &amp; 4.3) - accordion door to close off bathroom &amp; bedroom areas - handicap accessible faucets &amp; plumbing controls (UFAS 4.16)-4.24 &amp; 4.27) - handicap accessible commode with grab handles (UFAS 4.16) - handicap accessible lavatory bowl &amp; kitchen sink (UFAS 4.19 &amp; 4.24, respectively) handicap accessible shower (38"X38") with grab handles &amp; seat (UFAS 4.21) - free-standing table &amp; 2 chairs (UFAS 4.32) - 14ft residential frost free refrigerator (to sit on floor) - all kitchen appliances comply with UFAS 4.2.4 &amp; 4.34) - 100 amp service with detachable power cord - smoke &amp; carbon monoxide detectors (110v. &amp; 12v.) - roof vent in bathroom - mini blinds on all windows</p>

PRODUCT NAME / MODEL NUMBER	PRODUCT DESCRIPTION
<p>Model No. 38 P M-RBB</p> <p>38 Ft. ADA Travel Trailer</p> <p>Power Slide</p> <p>Sleeps 4</p> <p><b>\$19,120.65</b></p>	<p><b>Model Meets ADA and UFAS Standards</b> - 8X38' Travel Trailer with 13 ft power slide out- all electric heating (floor-ducted heating with 4"X10" louvered vents) – all electric 20 gallon water heater – all electric 30" range with self cleaning oven &amp; electric microwave above stove – 15k BTU roof mounted central A/C with wall-mounted thermostat – wheel chair accessible entry door (36: opening) with handicap grab handle (entry door complies with UFAS 4.13) – wheel chair accessible interior doors &amp; hallways (min 36") (UFAS 4.2 &amp; 4.3) – accordion door to close off bathroom &amp; bedroom areas – handicap accessible faucets &amp; plumbing controls (UFAS 4.16 -4.24 &amp; 4.27) – handicap accessible commode with grab handles (UFAS 4.16) – handicap accessible lavatory bowl &amp; kitchen sink (UFAS 4.19 &amp; 4.24, respectively) – handicap accessible shower (38"X38") with grab handles &amp; seat (UFAS 4.21) – free standing table &amp; 2 chairs UFAS 4.32) – 14<sup>th</sup> residential frost-free refrigerator (to sit on floor) – all kitchen appliances to comply with UFAS 4.2.4 &amp; 4.32) – 100 amp service with hard-wired junction box – 3-110v. smoke detectors with strobe lights and battery backup – hide-a-bed sofa in power slide-out – roof vent in bathroom – mini-blinds on all windows</p>
<p>Model No. 50- TM- BH-RB</p> <p>50 Ft. Bunkhouse Trailer</p> <p>Sleeps 15</p> <p><b>\$60,935.33</b></p>	<p>50 Ft. Bunkhouse – Wheat carpet with pad in front suite &amp; in slide area, tile in kitchen &amp; bath, material box valances at windows, Jolene furniture, standard countertop in kitchen, hide-a-bed, 2-36X76 lower bed in 4 bunk rooms with separate entrances, dual showers w/stools, special kitchen prep and sink, 20" closet in each bunk room, Sherlock cabinets w/VCR in front suite cabinets, 38" door for front suite, rear screen, triple steps, Radius windows, Hi-Lo bars in 20" closets, handicap grab rail@ each entry door, Tri-Axle w/7000# Axels, air over hydraulic brakes w/semi hookup, heavy frame w/Binkley Jacks, gel-coat w/caps color band, vinyl paneling in bath, white vinyl ceiling, double plywood flooring, 8' slide, 2-Central air conditioners w/shut-off vents and heat strips, PM refrigerator, prep only range, 50 gal. water heater, microwave, antenna, cable ready in each room, outside receptacles, patio lights each door, roll out awning –3 on DS, 3 pair of crank-down jacks, spare tire mount under unit, dead bolts, power vent in each bunk room and front suite &amp; BR, power vent in each bath</p>

PRODUCT NAME / MODEL NUMBER	PRODUCT DESCRIPTION
Model No. 51-TM-BH-RB  51 Ft. Bunkhouse Trailer  Sleeps 20  <b>\$74,883.56</b>	51 Ft. Bunkhouse – tile flooring throughout, curtains at windows w/sheers, standard countertop, 2-32” beds in lower front suite, 9 sets of folding upper & lower bunks, no bath, closets @ foot of each set of bunks, closet @ head of 2-32” lower in front suite, extra linen shelves in generator room, rear screen, triple steps, Radius windows, 12k diesel generator set w/switchover box (front suite) & 100 gallon tanks, (exhaust generator through roof) 2-4 way receptacles in each room, 4 doors on wardrobes in each bunk room, 12v. light @ head of each bed, handicap grab rail @ each entry door, Tri-Axle w/7000# Axles, Air Over Hydraulic Brakes (w/semi hookup), heavy frame w/ Binkley Jacks, gel -coat w/ caps color band, vinyl paneling in bath w/whitewood cabinets, white vinyl ceiling throughout, double flooring (plywood), 2 central air conditioners w/shut-off vents (thermostat each end of A/C runs w/lock-box on thermostats, heat strip both, antenna, jacks in each room, cable ready, outside receptacle, patio lights at each door, roll out awning (3 awnings each side (6 total) 3 pair crank down jacks, mount under unit spare tire, deadbolts w/6 keys per entry door, power vent in each bunk room, generator room and front suite.